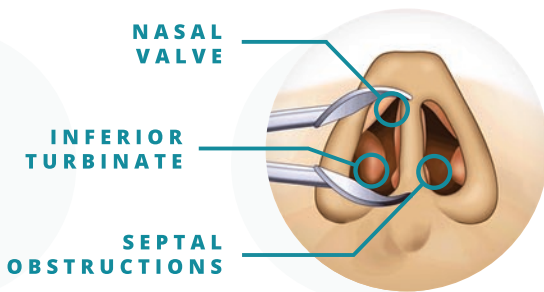


VIVAER® Non-Invasive Airway Remodeling

Small changes make large improvements to nasal breathing

Vivaer is a simple, **non-invasive treatment** for nasal obstruction with proven clinical results. Vivaer uses proprietary low-temperature, non-ablative energy to effectively **reshape the nasal airway** and improve airflow for your patients.



The only non-invasive treatment that **durably remodels soft tissue including cartilage in the nasal valve** and remodels soft tissue in the nasal airway:

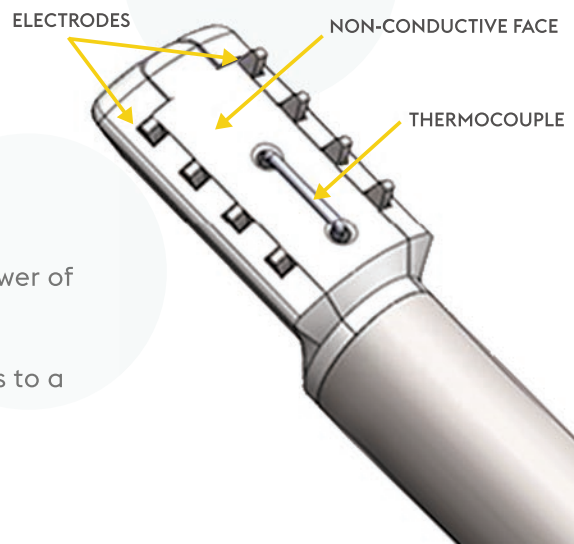
- Increases the radius of the nasal valve to improve airflow
- Shrinks submucosal tissue of the inferior turbinate
- Reduces soft tissue obstruction on the septum

EFFICIENT AND EASY NON INVASIVE TREATMENT

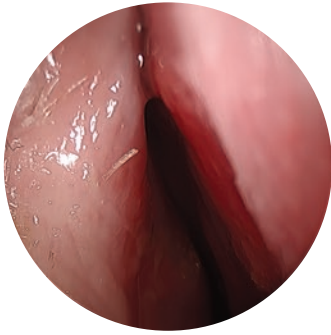
- Treatment does not alter patient aesthetics
- Requires only local anesthetic for awake patients
- Optimized for the office environment and OR ready

THE SCIENCE BEHIND VIVAER

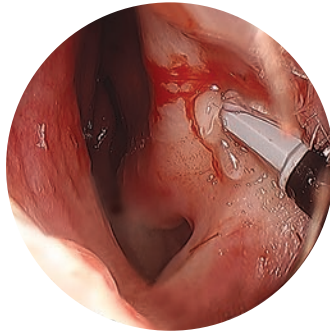
- **Poiseuille's Law:** Airflow is proportional to the 4th power of the change in radius
- **Bernoulli's Principle:** Increase in airflow velocity leads to a decrease in pressure



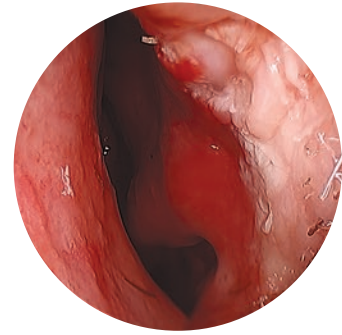
NASAL VALVE PRE AND POST VIVAER® TREATMENT



Pre-treatment



During treatment



Post treatment

CLINICALLY PROVEN RESULTS AND HIGH PATIENT SATISFACTION



Responder rate to treatment ^{1,2}



Reduction in NOSE scores

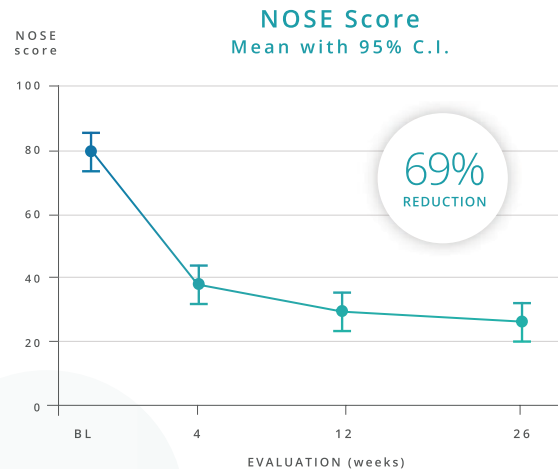


Device related serious adverse events reported

NOSE SCORE SURVEY RESULTS

94% report improved sleep quality

92% report improved ability to breathe through their nose during exercise or exertion



P<.0001
N=50 at baseline, 4 weeks and 12 weeks
N=49 at 26 weeks

1. Jacobowitz, O., Driver, M. and Ephrat, M. (2019), In-office treatment of nasal valve obstruction using a novel, bipolar radiofrequency device. Laryngoscope Investigative Otolaryngology. doi: <https://doi.org/10.1002/liv2.247>

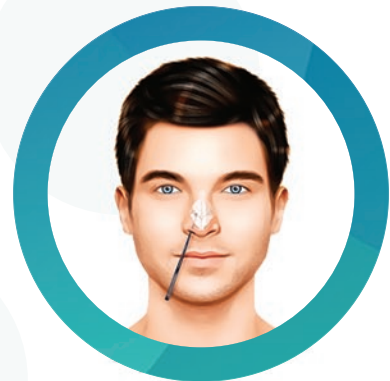
2. A responder is defined as a subject with a 15 point or greater improvement in NOSE score

PATIENTS WHO CAN BENEFIT FROM VIVAER®

- Any person who experiences improvement with the modified Cottle Maneuver
- Patients who have a NOSE score >50

THREE KEY PATIENT PROFILES

- **POST SURGICAL:** Patients who have undergone nasal obstruction surgery and still have difficulty breathing
- **SURGICALLY NAIVE:** Patients who wish to avoid traditional surgery and a lengthy recovery
- **ADJUNCT TO SURGERY:** Patients who are candidates for traditional surgery (i.e. septum, turbinates, etc) and respond well to Modified Cottle



WANT TO LEARN MORE?

Contact your sales rep today or visit us online at:

www.aerinmedical.com